CPA

Practice **Advisor**

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Sage 50 Complete Accounting 2013 866-996-7243

na.sage.com

Sage 50 Accounting 2013—U.S. Edition is the new name for Sage Peachtree. During 2012, Sage renamed most of its products with a new naming scheme aimed at increasing awareness of the Sage brand. The Company is also rolling out connected services like credit card processing and e-Marketing tools which can enhance and integrate with more than one Sage business management application.

Sage has also implemented a hosting program to make most of its products available through company offerings or through third party hosting plans so that its desktop-based applications can be accessed over the internet from anywhere.

Sage 50 is available in a number of different versions, including:

- Sage 50 Pro Accounting from \$269
- Sage 50 Complete Accounting from \$369
- Sage 50 Premium Accounting from \$569
- Sage 50 Quantum Accounting from \$2,999 (five users)
- Sage 50 Accounting by Industry from \$569
- Sage 50 Accountant Edition Only available to members of the Sage

Details on the various versions of the product and pricing are available on the company's website at na.sage.com. All versions of Sage 50 can also be hosted by a number of third-party hosting companies, including Cloud9 Real Time, Qutera, MyOwnASP, and Right Networks.

This product review will focus on the entry level product, which is called Sage 50 Complete Accounting, and retails for \$369 for a single user version. Multi-user packs

for three users (\$669) and five users (\$899) are also available. The Company rolled

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Basic System Function

Sage 50 Complete Accounting—U.S. Edition is one of the most well developed accounting products included in this review. The application is more debit and credit oriented than some competitors, but retains forms for simple, quick data entry. Templated charts of accounts are available for more than 50 different industries, users can create their own chart of accounts, or settings can be copied from an existing Sage 50 company.

Sage 50 is only available on the Microsoft Windows operating system, and all Microsoft-supported desktop versions of Windows, including Windows 8, are compatible and supported by Sage. Users who would like to access Sage 50 from MacOS, Linux, or other operating systems should consider having Sage 50 hosted in the cloud by one of Sage's hosting partners.

Third-party solutions are available which allow mobile users to access data stored in Sage 50 on smartphones and tablets. Sage Payment Solutions also has a mobile payment application which allows users to receive payments on their mobile device (BlackBerry, iOS or Android) and import the transactions directly into Sage 50. An optional plug-in credit card reader can be used with many smartphones so that account numbers do not have to be keyed into a mobile device.

Core Accounting Capabilities

The product is a traditional, period-driven accounting system. Users can have only two years (26 periods) open at a time, although account balances can be archived for many additional years for comparative reporting. The product has excellent capabilities for tracking different profit centers, job costing, accounts receivable (including form letters for collections), accounts payable, and payroll. Sales tax for

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The reviewed version of the product does not support multiple currencies, multiple languages, or consolidations. (Multi-company consolidations are available in Sage 50 Premium Accounting and Sage 50 Quantum Accounting)

Sage 50 Complete Accounting supports simultaneous access by up to five named users, and Sage 50 Quantum supports up to 40 simultaneous named users. Hosted versions of these applications have the same user limitations as the on-premises versions.

Day to Day Operations

The product offers integrations with UPS, FedEx, shopping carts, point of sale applications, CRM applications, and many other third party add-ins. Users can email invoices to customers and handle complex sales tax through either the built-in sales tax management tools or through add-ins like Avalara's AvaTax application.

Inventory is one of the major strengths of Sage 50 Complete, and the application supports valuation using FIFO, LIFO, weighted average cost, and specific identification methods. The application supports most features needed for light manufacturing, including assemblies, purchase orders, price levels, backorders, multiple shopping methods, and reorder quantity tracking. One feature which seems to be missing is support for multiple warehouse locations, but no products in this review (including QuickBooks Premier) support this feature natively. Users who need more sophisticated manufacturing capabilities can upgrade to the Sage 50 Quantum Manufacturing Edition, which is bundled with the MISYS manufacturing management application.

Sage 50 Complete boasts a number of add-on connected services and integrations which can be used to help business owners be more productive, including integrations to Sage's e-Marketing service, and many merchant services (including

Sage's own Sage Payments solutions). eBay integration is not currently supported.

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A special version of Crystal Reports 2008 for Sage 50 is included with Sage 50 Premium Accounting/Industry solutions and Sage 50 Quantum Accounting. This industry-standard report writer makes it possible for users to create custom reports to meet their individual needs from the Sage 50 database. A trial of Sage 50 Business Intelligence is also included with Sage 50 Complete Accounting. This product allows users to create interactive reports in Microsoft Excel which pull data from the Sage 50 database.

Integration and Import/Export

Users can easily import and export standing data and transactions from the File menu (File, Select Import/Export), including sales, cash receipts, contacts, journal entries, and many other types of records. All reports can be exported to Microsoft Excel or PDF, and a feature for sending reports via e-mail directly from the product is also included.

Sage maintains a directory of connected web services, as well as a listing of third-party add-ins which are available for all Sage products (including Sage 50 Complete) at www.sagepss.com. Integrations are listed in this marketplace for most common business needs.

Although there is not a secure file transfer tool built into Sage 50, the Company offers a privately labeled version of the LeapFile secure file transfer application called Sage AssuredSend. This product is designed for members of the Sage Accountants Network as well as Sage Certified Consultants who need to securely transmit files to outsiders. M

Help & Support

The company maintains a support knowledgebase with technical articles, FAQ's, and

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Summary & Pricing

Sage Accountants Network (www.sageaccountantsnetwork.com) is available for all Sage products. Plans for each application include software, updates, training, support, and discounts. Pricing varies by application; please see the SAN website for more information.

Small Business

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