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payment devices to their accounting software.

Mary Girsch-Bock • Jul. 27, 2012

The screenshot shows the Sage Exchange website dashboard. At the top, a green header bar contains the text "Last Updated: 05.10.2012 5:05pm" on the left, and "Alerts (1)", "My Account", and "Log Out" on the right. Below the header, the "Sage Exchange" logo is on the left, and a navigation menu with "My Dashboard", "My Connections", "Marketplace", "Reports", "Administration", and "Support" is in the center. The main content area is titled "My Dashboard" and features several widgets. The "Cash Management" widget displays "Virtual Terminal" with transaction counts and amounts: "Daily: 3 transactions \$180.00", "Weekly: 7 transactions \$274.00", and "Monthly: 7 transactions \$274.00". Other widgets include "Mobile Solutions" (Sage Mobile Payments), "SPS Account" (Report: Current Batch), "Quick Link" (Learning Channel), "Quick Link" (Add New Connection), "Quick Link" (Support Self Service Portal), and "Featured Products" (Debit and Credit Card Processing, Electronic Check Processing, Sage Mobile Payments, Gift Card and Loyalty, Sage Advanced Terminals, Sage Virtual Terminal). The footer contains social media links (Twitter, Facebook, LinkedIn, YouTube), copyright information, and the Sage logo.

(This article appeared with the **2012 Review** of Point-of-Sales systems.)

The need to offer more mobile applications for retailers is becoming more apparent.

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reconciling off-site, Internet, and telephone sales to their existing AR.

That reconciliation just got a lot easier with the latest functionality added to the [Sage Exchange payments platform](#) from Sage North America. Sage Exchange is designed to help small to mid-sized businesses (SMBs) manage their entire payments ecosystem from a central location, including connecting payment devices to their accounting software. Sage Exchange offers a direct interface between a variety of devices, including credit/debit card terminals, electronic check terminals, and other point-of-sale (POS) devices. Sage Exchange will also integrate with mobile devices such as phones or tablets.

Sage Exchange works with nearly all Sage Accounting products as well as a variety of third party applications. Sage Exchange is PCI (Payment Card Industry) certified and offers users a safe, secure environment for integrated payment processing by eliminating the need for manual payment processing of each sale. Eliminating tedious data entry also reduces error occurrence.

Sage Exchange also provides retailers with up-to-date, real-time payment processing, while offering users a consolidated view of all payments processed. The introduction of the Sage Exchange portal provides customers with a simple three-step approach to connect payment devices with accounting and ERP software. The interactive Sage Dashboard within the new portal offers users the ability to easily customize the interface to suit their needs. The My Dashboard option, at the top of the screen, provides users with complete customization capability, allowing users to customize tiles to represent frequently used features.

My Connections is where all components that will use Sage Exchange are set up for use; all components need to be registered with Sage Exchange in order to be used. Reporting options are excellent, and managers can run reports using any web browser. All reports are processed in real time.

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