Mar. 09, 2011

MINNEAPOLIS, MN, March 9, 2011 – Open Systems, Inc., a leading provider of small- to medium-market business software, announced a partnership today with Gillware Data Services, LLC. As a preferred vendor, Gillware provides remote backup services for users of TRAVERSE, Open Systems' leading business and accounting
software suite.

Gillware's backup services work with the TRAVERSE's SQL server framework, allowing automatic copying of critical business data. Because the data is stored off-premises and "in the cloud," Gillware's backup services can also form the cornerstone of a comprehensive disaster recovery plan.

"We're thrilled to welcome Gillware as an Open Systems preferred vendor," said Linda Shillingburg, Open Systems' Vice President of Channel Development. "Our clients will benefit from the peace-of-mind provided by Gillware's unique services, as well as their sterling reputation in the remote backup industry."

"It's a great fit," said Scott Eganhouse, Gillware's Director of Business Development. "Both Gillware and Open Systems are customer-focused companies that emphasize ease-of-use in their products, so this partnership is a natural one. We look forward to supplementing Open Systems' business software with equally reliable off-site data backup and storage."

About Open Systems, Inc.
Open Systems, Inc. is a leading provider of powerful business, accounting, CRM, and e-business software solutions for organizations in many industries, including

distribution, manufacturing, and not-for-profit. Founded in 1976, Open Systems

and is an affiliate of Gillware Inc. a leading international data recovery lab, both based in Madison, Wisconsin. Gillware Data Services, LLC addresses the needs of organizations seeking to protect their data in the most fault tolerant means available. Clients include small businesses to large enterprises, offered through a network of resellers. Visit www.backup.gillware.com and www.gillware.com or
call 877-624-7206.

Technology

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